

NHSCA Major Adopted Policies and Procedures

Actual documents and history maintained by staff and available upon request.

Sept. 29, 2005: Membership Dues and Legislative Assessments

Maintains the current policy of establishing membership dues based on the number of states a member is currently selling contracts in and including any state a member *intends to sell within one year* for legislative assessments.

June 22, 2006 Media Inquiries

Voted to continue the current policy regarding media inquiries to the Association. The NHSCA will respond to media on the theory that it is better to engage the media and educate them rather than to ignore them. NHSCA will not seek media attention, but will respond on behalf of NHSCA when the opportunity arises.

June 22, 2006 State Reserve Fund

The NHSCA members voted unanimously to assess each NHSCA member an additional \$5000 to fund a reserve in the state account fund.

Sept 27, 2007 State Chapter Concept Approved

Concept of a NHSCA State Association Network approved

Jan. 15, 2008 State Reserve Fund Rules

Defines how reserves are determined and paid in as well as refunded if a member leaves.

Jan 20, 2009 Conflict of Interest Policy

Adopted due to new IRS rules

Jan 20, 2009 NHSCA Whistleblowers Policy

Adopted due to new IRS rules

Jan. 20, 2009 NHSCA Record Retention Policy

Adopted due to new IRS rules

March 3, 2009 Policy on Unauthorized Activity

Standard correspondence letter formats devised to send to state regulators to report unauthorized entities.

April 3, 2009 Comparison Chart Advertising

Amendment to Code of Ethics Policy. Not prohibited but fairness and great caution urged.

June 18, 2009 Market Data Collection & Data Disclosure

Member market data collection and dissemination data.

Sept. 23, 2009 Membership Definition and Data Collection Guidelines

Defines member/sub affiliate for dues and data collection

See minutes of, page 3

June 10, 2010 New Member Classification & Reserve Amendment

See San Diego Annual Membership Minutes and Email clarification of June 15, 2010. A local member is now 1-5, Regional remains 6-30, and National 31 or more. For a Local member *now*, the reserve is waived. The full reserve would be due upon reaching the Regional Membership level.

June 18, 2014 New Quarterly Dues structure approved

National 16 states or more, \$ 5500; Regional, 6-15 states \$ 4000; Local, 1-5 states \$1200.00

ver: 8/7/14