

NHSCA Monthly Update
Thursday, March 3, 2022, at 3:00 pm CST

2-10: Jacqui Crockett, Lindsey Iten

AFC Home Club: Randall Reis

American Home Protect: Ashley Altick

America's Preferred Home Warranty: Rodney Martin, Phil West, Brendan Morgan

Choice Home Warranty: Jim Mostofi, Mikhail Koval

Cinch: Sloane Levy

Fidelity: Lorna Mello, Adrienne Giacalone

First American Home Warranty: Andy Hand, Zach Zaherek

Guard Home Warranty: Sergey Spisovskiy,

HWA: Michael Longoria

Old Republic Home Protection: Jim Mullery, Frank Caballero

NHSCA Staff: Pierce Haley, Executive Director

Travis Moore, Sr. Legislative & Regulatory Counsel

Advisory Council: Randy Whitehead

Roll call was taken, and a quorum was present. Hand gave opening remarks.

Arizona – R20-6-407 - Moore

Another stakeholders meeting was held on February 24 to discuss additional amendments. At this point it is unlikely the Department will agree to any further changes. However, the rule is in a much better place than where we started and shouldn't be too much of an issue. Moore stated that from the Department's perspective this is mainly a loosening of the rules, and that many SCP are likely already in compliance. New contracts will only need to be submitted if not compliant or wishing to add language consistent with recent statutory changes regarding preexisting conditions and cancellation fees.

California – SB104 - Moore

SB104 was introduced to add restitution to the list of damages the Department of Insurance may seek in a lawsuit filed against a regulated entity.

New Jersey – S902/A1559

The senate bill was up for a floor vote on Thursday. NHSCA submitted a letter to senators urging a "no" vote, but the bill is likely to pass (UPDATE: it passed the Senate 39-0). From the beginning the best bet for getting our amendments has been with the Assembly. The Assembly is scheduled to adopt Senate amendment on Monday. After that we have been promised a meeting with the Committee chair and the AG to discuss changes.

Texas - 16 Tex. Admin. Code § 77

The deadline to respond to the rule change posted by TDLR is March 14. If anyone has any comments, please send to Moore so we can submit to the department. Moore

indicated no red flags and that the rule is consistent with what TDLR has previously stated they would do.

Questions

Mullery asked if Moore had heard anything about California raising the question of whether HSC is insurance or not. Caballero indicated his company has raised the issue because the DOI was being very granular with them. Nothing has happened yet. Rodney said SCIC discussing limited line license issue. Moore acknowledged he had a conversation with Aaron Lunt of SCIC about the limited line license situation and was assured they would reach out before taking any action.

Home Warranty Conference 2022

Haley informed members that registration has begun for the inaugural Home Warranty Conference and to register ASAP. Whitehead provided an update on the conference details as well as informing members he has sold his business. Operationally, nothing will change but it has consumed a great deal of his time and now he can focus more on the conference. Four vendors have already been secured and Whitehead expects the vendor slots to be full by the end of next week. Kristin has gotten the website operational and continues to update. Another email blast is set to go out next week as well as a 2-week campaign to personally invite all 250 people on the invite list. Staff will add a link to the conference on the NHSCA website. Haley indicated he has shared the event on his LinkedIn account and encouraged others to do the same. He thanked Whitehead for all his hard work as well as Hand and Crockett. The topics and schedule are coming along but if anyone has an additional idea they are encouraged to share with Haley or NHSCA officers.

SCIC Update

Product Protection Advocacy Association to be include with the three other entities, but SCIC remains the entity dealing with home. They hope to finalize the new organization by May/June. Legislative update largely consistent with what was provided by Moore.

Additional Questions/Comments

Spisovskiy asked about a couple images for sharing on social media for the HW Conference. Haley agreed and indicated there is a physical 1-pager for anyone that wants it.

Call adjourned at 3:35 pm. The next regularly scheduled Zoom call is Thursday, April 7 at 3 pm CST.