

**NHSCA Monthly Update**  
**Tuesday, July 9, 2019 at 2:30 pm CDT**

**2-10 Home Warranty:** Mike Bartosch, Lindsey Iten  
**AHG Home Warranty:** Chad Forbush  
**American Home Protect:** Corinne Maples  
**American Preferred Home Warranty:** Rodney Martin  
**American Water Resource/Pivotal HS – Pat Wodack**  
**Fidelity:** Lorna Mello, Adrienne Giacalone  
**HMS/Cross Country:** John Walsh  
**HWA:** Michael Longoria  
**National Home Guaranteed:** Richard Adams  
**Old Republic Home Protection:** Gwen Gallagher, Chris Wasson

**NHSCA Staff:** Art Chartrand, Joy Moore

**Guests:**       **Mike Belote**, California Advocates  
                  **David Parker**, Longbow Partners  
                  **Scott Paris**, HomeServe USA  
                  **John Seem**, HomeServe USA

**Roll call was taken, and a quorum was present.**

**Member Search**

Staff sent out letters to the following non-member home warranty companies following the annual meeting in Tahoe: Southern Home Warranty, Super Home Warranty, Amazon Home Warranty, Pride Home Warranty, Orange Home Warranty, IBEX Home Warranty, Global Home Warranty, Nationwide Home Warranty.

Guests, Scott Paris & John Seem with HomeServe USA were invited to join the call by Chad Forbush. AHG was recently acquired by HomeServeUSA and it is the hope of the Association that they will join as members in the near future.

**Legal Counsel's Forum**

Chaired by John Walsh, the group met by teleconference today and decided the group will function as an email forum. They will plan to post questions that affect the home warranty industry in hopes answers can be obtained in a timely and efficient manner.

**2020 National Meeting Update**

Proposed meeting dates are June 4-5 or June 11-12, 2020. There were no objections. Staff will follow up with contacting boutique hotels on Hilton Head Island and may explore other options and advise.

### **Market Data Update**

The market data committee met by conference call on July 8. They are working on solutions on how to get the quality of the data summaries raised. The main issue at hand is the lack of a rule defining “whole home” (there is no standard definition) vs “single product” or limited product ala carte choice contracts. There was some discussion to differentiate contracts over \$250, or simply not to include contracts under \$250. The next call is June 15.

### **Possible Webinar on Privacy - Belote**

NHSCA Lobbyist and counsel, Mike Belote noted the CA Legislature adjourns September 13. The Senate Judiciary Committee is hearing ten bills proposing changes related to the CCPA today. One of the bills, AB 25, clarifies employees, *as employees*, are NOT consumers. Contractors are also NOT consumers for purposes of the law. The Privacy Act (CCPA) is evolving and going to take effect January 1, 2020. Companies under \$ 25M in gross revenue are exempt. He told members it is very important they be prepared. Belote and staff will set up a date in August for a one hour webinar to walk members through the proposed changes in greater detail.

### **Accreditation Program - Martin**

It was the recommendation of Martin that the Association consider the accreditation program but make it optional. Over time, it will help mitigate legislation that states have adopted. It would help foster more friendly regulation. It could help address the bad players in the industry. Martin proposed that members circle back and take a vote to reinstate the audit and accreditation program and design a special logo to recognize the accreditation. There were positive comments by National Home Guaranteed, ORHP and Fidelity. Staff will set up a call in August to discuss repackaging the program for future members and regulators. It will be open to anyone interested.

### **Merchants Advocate**

Several of our members have signed up. Per the contract with MA, the Association will receive a small percentage of the revenue. Staff has the contact information if anyone is interested that has not signed up.

### **Nevada**

The proposed draft is going thru the regulatory process. We are waiting for a public hearing/workshop to be scheduled in Carson City. Chartrand will send out the updated draft when available to members in case there is some additional language to include.

### **Florida**

Chartrand noted penalties for violations are going up and shared the reg proposal with the Counsels Committee for any further input.

**DC**

We are still waiting on an application to be promulgated. The law goes in to effect in August 21. Chartrand is pushing them to get the app done. Regs were sent out on July 2 requiring a letter of good standing to attach to the application. Chartrand is objecting and asking under what authority. Chartrand will let members know if we find out anything on the app.

**Texas – Parker**

Parker and Chartrand plan to meet with TREC in Austin in early Fall. The “5 Points of Light” amendments that did not get passed out of Texas Legislature will continue to be the proposed issues with TREC. The legislature does not meet next year. We will push for some issues to be acted upon administratively. Members who do business in Texas are welcome to join Parker and Chartrand.

**Arizona Legislative Committee**

A working committee has been formed to look at drafting language (wish list) on what members would like to get changed in Arizona. The plan is to have a legislative package ready this fall. The committee will include Mello, Forbush, Courtney, Gallagher, Wasson and Iten. Chartrand anticipate working with NHSCA lobbyist David Childers. Staff will set up a call.

Meeting adjourned at 3:30 pm CDT.

Next meeting will be August 8 at 2:30 PM CST.