

NHSCA Monthly Update
Thursday, December 10, 2020 at 2:30 pm CST

2-10: Jacqui Crocket, Lindsey Iten
AFC Home Club: Randy Reis
American Home Protect: Ashley Altick
APHW: Rodney Martin, Phil West
American Water Resource/Pivotal HS: Pat Wodack
Cinch: Sloane Levy
First American Home Warranty: Jeff Powell, Zach Zaharek
Frontdoor Group: Stephen Bracy
HomeServe: Scott, Paris, Grace Power
Fidelity: Lorna Mello, Adrienne Giacolone
Old Republic Home Protection: Chris Wasson
HWA: Michael Longoria

NHSCA Staff: Art Chartrand, Joy Moore
Guest: David Parker, Longbow Partners

Roll call was taken, and a quorum was present.

Wasson and Chartrand welcomed and introduced three individuals on the call. They are Stephen Bracy with Frontdoor Group who replaced Tom Courtney, Grace Power with HomeServe and Sloan Levy with Cinch Home Services, who replaced John Walsh.

Transition Plan

As those who attended the special call on November 30 may know, we continue to look for a new Exec. Director for a 2-year transition plan. Anyone interested or have leads let Chartrand know. Art reminded members he is staying onboard and will continue as “Of Counsel” advisor for special projects while Moore will continue to handle the administration during any transition.

Membership Structure

Committee members, Crockett, Wasson, Martin and Giacolone, will be meeting to flush out the rules for the newly proposed membership structure. This will include resolution of board size, voting rights and management as we add new members. Boyle has expressed an interest in joining the committee. The expectation is this will be done by the end of the first quarter of 2021.

Bylaw Amendment

Members voted on the last monthly call in November to amend the NHSCA bylaws to implement unanimous consent and set level budgeting to approve state funding.

HomeServe abstained. Chartrand drafted the change into the bylaws and sent a copy out to all members for their review. Chartrand has been receiving feedback and continues to do so. He asked members to send any changes to him within the next few weeks. He would like to keep the amendment exposed for another month with the Committee of Bracey (replacing Courtney), Wasson and Martin meeting to finalize the rules for implementation in January.

State Updates

Arizona

Chartrand forwarded the recent Omnibus insurance bill to members today. According to our lobbyist with Kutak Rock, it will be introduced in the 2021 legislative session and prospects are good for passage.

Oklahoma

The writ of cert was denied by the US Supremes in the **Sparks** case which means one avenue of resolution has been cut off. SCIC has agreed to share the cost of lobbying starting in January. The SCIC lobbyist may tweak the language and Chartrand noted any suggested changes from our members are welcome.

Nevada

Chartrand met with the Commissioner and NV DOI staff on December 1 and Gov. Sisolik on December 3. Chartrand briefed the officers with an executive summary. A copy was sent out to all members via email. He read through the highlights. Chartrand recommended the NHSCA pursue the changes in the 2021 session. It was noted that the DOI just released AB 45, their omnibus legislation that had some problematic wording on sales reps. Chartrand indicated all matters were on the table and the time was ripe to run our legislation.

Motion by Martin, to proceed and Wasson second to assess members doing business in Nevada \$3600 each and proceed with pursuing the proposed bill amendments. Vote passed with Frontdoor and HomeServe holding their vote until Monday, Dec. 14 at which time they will notify Chartrand. Chartrand suggested anyone call him if more discussion is needed. The motion passed under current bylaws. [Post meeting note: Frontdoor voted to approve via email after the call].

Texas

SCIC believe they have it set to move regulation and licensure from TREC to TDLR. Chartrand and other officers have looked at the idea and do not see any significant negatives. There will likely be a few changes to the statutes to do this. If successful, the likely effective date will be mid-year next year to register with TDLR. Tim Meenan with

SCIC ask Chartrand if they could take the lead. Our lobbyist, David Parker will keep an eye out for us. No new vote needed. We are simply continuing to explore options on what we have already approved.

Market Data

Chartrand reported the Q3 2020 Market Data summary went out to all members. It was noted, the in force contracts are declining while renewal and sales is up. This trend seemed to be consistent in several of the reports submitted by members. Chartrand questioned whether this makes sense and reminded members to double check their reports before submitting them to us.

Other matters

Chartrand requested members send their contact information to Moore and include their direct phone, cell phone and physical address.

Moore will be sending out updated invoices to those members who have not paid for past due assessments.

The meeting adjourned at 3:17 pm CST. Next call is scheduled for January 7, 2021.